



Position Description – Furniture & Bedding Manager

About the Business:

The My Slice of Life Group is a family owned and operated business, operating from beautiful Wangaratta for the last 11+ years. The My Slice of Life Group incorporates four entities: My Slice of Life, My Slice of Lifestyle, North East Homemakers Centre and Carnivore Collective.

The My Slice of Life Group are rapidly growing and have created a dedicated Furniture & Bedding Manager role, under the banner of the North East Homemakers Centre, to help them continue to grow their business.

North East Homemakers are a specialist supplier of quality home and lifestyle products, consisting of Home Bedding and Furniture, BBQ's, Outdoor Kitchens, Pizza Ovens, Bar Fridges, Water Features, Cantilever Umbrellas, Rotisseries and a massive array of Home Heating Products.

Why Work For Us?

- Flexible Working Arrangements
- Career Progression and Development
- On-the-job training and mentorship from experienced professionals

About The Role:

Position Title:	Furniture & Bedding Manager
Hours:	Full – Time (The ability to work a fortnightly Saturday and Sunday will be required)
Reporting to:	General Manager
Salary:	Up to \$80k p/annum
Liases Internally with:	All other staff and managers of the business
Liases Externally with:	All clients and customers both existing and potential, suppliers and their representatives in a professional manner



About the Role:

As a Furniture & Bedding Manager, you will report to the General Manager, and will assume full responsibilities in leading a dedicated team to drive furniture and bedding sales-instore and online, whilst maintaining an exceptional level of customer service.

You must be a strong salesperson and leader as your leadership will be instrumental in maintaining and enhancing the brand's reputation.

The role of the Furniture & Bedding Manager will include:

- Supporting, driving and managing a team to ensure all KPI's are met
- Managing the day-to-day administrative tasks of the store
- Being a sales champion and leading by example
- Liaising with suppliers to build and to stay up to date with product knowledge
- Maintaining existing and building new commercial client relationships
- Coaching to enhance the team's skills, product knowledge, and sales methodologies
- Ensuring the store's visual merchandising and overall presentation is up to standard

Skills & Experiences:

To be successful in your application, you will require the following:

- Previous store management experience with a proven track record in retail sales
- Excellent communication and interpersonal skills
- Ability to retain product knowledge
- Availability to work a fortnightly Saturday and Sunday
- Previous experience with POS Systems, EFTPOS & Cash Handling
- Excellent computer skills, including Microsoft Office Suite (Word, Excel, Gmail)

How to Apply:

To be considered for this position submit your resume and cover letter to Chelsea:

northeasthomemakers@gmail.com

In your cover letter, please address the key select criteria and give us 5 reasons why we should employ you.

As part of our recruitment, you must be either an Australian resident or hold a relevant Working Visa.